State of Washington

Office of the Insurance Commissioner 1999 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Credit

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
1 Fuler American Credit Ind Co	20516	NY	\$1.971	38.12%	\$1.934	\$1.758	90.90%
2 Ace American Ins Co	22667	PA	\$1.511	29.23%	\$1.482	\$914	61.70%
3_Guaranty Natl Ins Co	11401	CO	\$692	13.39%	\$650	\$241	37.07%
4 Wesco Ins Co	25011	DE	\$457	8.84%	\$198	\$79	39.74%
5 Continental Ins Co	35289	NH	\$210	4.06%	\$214	\$155	72.57%
6_Commercial Union Ins Co	20621	MA	\$148	2.87%	\$135	\$64	47.40%
7 Fidelity & Deposit Co Of MD	39306	MD	\$56	1.07%	\$116	\$164	141.58%
8 Great American Ins Co	16691	OH	\$46	0.89%	\$31	(\$28)	(89.93)%
9 Yosemite Ins Co	26220	IN	\$30	0.58%	\$65	(\$14)	(21.56)%
10 NCM Americas Inc	25422	MD	\$24	0.47%	\$23	\$0	0.00%
11 Associates Ins Co	21296	IN	\$20	0.38%	\$20	\$0	0.03%
12 Virginia Surety Co Inc	40827	Ш	\$5	0.10%	\$5	\$0	7.03%
All 5 Other Companies			(\$1)	(0.01)%	\$5	\$24	537.34%
Totals (Loss Ratio is average)			\$5,171	100.00%	\$4,876	\$3,357	68.85%

⁽¹⁾Excluding all Loss Adjustment Expenses (LAE)